# IMPROMED/IMPROMED EQUINE FAQ MOST REQUESTED REPORTS

#### • **REPORTS**

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- I need to find most products sold.
  - Business, Reports, Product Reports, Product Analysis, export and sort
- o I need a report that shows total production, revenue and income
  - Business, Reports, Financial Reports, Summary Report
- I need a report that shows total production by Category
  - Business, Reports, Product Reports, Product Category Totals
- I need a report that shows total production per Employee in Quantity, Gross and % of Gross
  - Business, Reports, Employee Reports, Employee Summary
  - I need a report that shows total production per Employee showing Net Income
    - Business, Reports, Employee Reports, Employee Net Report
- $\circ$  ~ I need to do a count of inventory on the shelf
  - Business, Reports, Inventory Reports, Inventory Count Sheet
  - Business, Reports, Setup Reports, Setup Inventory Reports, Inventory Item Listing
- I need a report that shows the prices of all of my products
  - Business, Reports, Setup Reports, Setup Product Reports, Price Listing Report
  - Business, Reports, Setup Reports, Setup Product Reports, Product Listing Report
- $\circ$  ~ I need a report that shows inventory markup
  - Business, Reports, Setup Reports, Setup Product Reports, Product Details Report
- $\circ$  ~ I need a report that shows my total inventory at the end of the year
  - Business, Reports, Inventory Reports, Inventory Category Totals <u>(this is a LIVE total, must print</u> right after last transaction for the end of year and before the first transaction for the new year <u>for accuracy</u>)
- I need a report that show my total Cost of Goods Sold
  - Business, Reports, Inventory Reports, Inventory Category Totals
- I need a report that shows products still stored, not concluded.
  - Business, Reports, Product Reports, Products Stored (Open Invoices)
  - I need the AR total on account at the end of the year
    - Business, Reports, Accounts Receivable Reports, Summary Aged Trial Balance
- I need a report that shows the customer's transactions and total sales for the year.
  - Business, Reports, Product Reports, Products Invoiced by Client
- o I did not close out my year so I can't do my YTD search for Sales YTD. Is there a report I can use?
  - Business, Reports, Product Reports, Product Analysis Report
  - Business, Reports, Product Reports, Products Invoiced
  - Business, Reports, Product Reports, Products Invoiced by Client
- $\circ$  ~ I need a Report for an Audit that Shows All Invoices Completed Within a Year or Given Time Frame
  - Business, Reports, Product Reports, Products Invoiced by Client
- End of year procedure was not done in past years, but needs to find out their best customers for the year by dollars spent.
  - Business, Reports, Client/Patient Database Reports, Client Revenue Reports recommend to preview before printing.

### • ENHANCED REPORTS

- I want to know what products sold the most.
  - Top Products Sold by Instance (instance = number of times the products were invoiced)
  - Top Products Sold by Net
  - Top Products Sold by Quantity
  - Top Products Sold by Revenue
- I want to know Total Revenue for all clients who have a first visit date of the year selected

- Total Revenue of New Clients per Year
- I want to know the total revenue for all clients for a year who also had a visit in the prior year
  - Total Revenue of Returning Clients per Year
- I want to know the total revenue of all clients who have visited more than once during the same year.
  - Total Revenue of Repeat Clients per Year
- $\circ$  ~ I need year-to-date totals for all clients or a specific client within a selected year
  - \*YTD Totals for All Clients in a Specific Year
  - \*YTD Totals for a Specific Client and Year

## \*Report will only return valid information if the Year End Tool was run at the end of the year

- $\circ$  ~ I need a report that shows the product cost, not the base cost.
  - Inventory Category Details

#### PRICING

- End of Year Price Increases (Setup, Product Spreadsheet)
  - Price Change Draft is only available starting with 5.2 sr3, 3.2 sr3
  - It is important to understand how to use the Product Spreadsheet. If you are not familiar, stop!
    Email <u>Support@Impromed.com</u> to request help.
- End of Year Tax Increases (Setup, Patient Processing, Tax)
  - will not include stored products/products currently in estimates